

SEPTEMBER 30, 2015
**CARE REVISES THE LT RATING AND REAFFIRMS THE ST RATING ASSIGNED TO THE BANK FACILITIES
AND DEBT INSTRUMENTS OF REPCO HOME FINANCE LIMITED**
Ratings

Facilities	Amount (Rs. crore)	Ratings ¹	Remarks
Long term Bank Facilities	1,545.01 (Rupees One thousand Five hundred Forty Five crore and One lakh only)	CARE AA (Double A)	Revised from CARE AA- (Double A Minus)
Non-Convertible Debenture	500.00 (Rupees Five hundred crore only)	CARE AA (Double A)	Revised from CARE AA- (Double A Minus)
Commercial Paper	250.00 (Rupees Two hundred and Fifty crore only)	CARE A1+ (A One Plus)	Reaffirmed

Rating Rationale

The revision in the long-term rating assigned to bank facilities and debt instruments of Repco Home Finance Limited (RHFL) factors in consistent growth in scale of operations in the past two years ended March 2015 and higher than industry growth during this period while maintaining asset quality.

The ratings continue to factor in the established track-record of the company in south India, especially in the tier II & tier III cities, comfortable capital adequacy, healthy profitability and experienced senior management team. The ratings also take note of efforts taken by the company towards diversification of its resource profile. The ratings are constrained by the regional concentration of the loan portfolio, moderate asset quality parameters and the relatively higher exposure to certain riskier borrower segments.

Going forward, the ability of RHFL to grow its advances portfolio with focus on geographical diversification, while improving the asset quality and profitability amidst the challenging economic environment and intensely competitive industry scenario is the key rating sensitivity.

Background

Repco Home Finance Limited (RHFL) is a housing finance company (HFC) registered with National Housing Bank (NHB). RHFL was established in April 2000 as a wholly owned subsidiary of the 'Repatriates Cooperative Finance and Development Bank Limited' (Repco Bank), a Government of India enterprise. As on June 30, 2015, 37.25% equity stake in RHFL was held by Repco Bank.

The company is concentrating on the tier-II & tier-III cities largely concentrated in South India. Out of RHFL's outstanding loan portfolio of Rs.6,013 crore, 43% was towards the salaried segment and the rest was towards self-employed segment of borrowers as on March 31, 2015. RHFL had presence in ten states and one union territory through its network of 108 branches and 38 satellite centres (sub-branches) as on March 31, 2015, following a hub-and-spoke model.

During FY15 (refers to the period April 1 to March 31), RHFL earned a PAT of Rs.123 crore on a total operating income of Rs.693 crore as against a PAT of Rs.110 crore on a total income of Rs.535 crore in FY14. RHFL had a total CAR of 20.26% and Gross NPA & Net NPA ratios of 1.32% and 0.50%, respectively as on March 31, 2015.

¹ Complete definition of the ratings assigned are available at www.careratings.com and other CARE publications

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****For detailed Rationale Report and subscription information, please contact us at www.careratings.com**

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

Disclaimer: CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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